

Potsdam, 13-09-2022

Dear Sir /Madam,

This is an **unsolicited application** for a suitable position in the field of **Dairy/ Dairy alternatives Industry** and **Food Ingredients Industry**. I am looking for a challenging career break that will enable me to use my skills and experience within a broader perspective. I am motivated to work in an environment where my association will be of mutual benefits to achieving the objectives of the organization, my professional and personal growth. I believe that my education and employment background are appropriate for your requirements.

**Currently I am working as Senior Project Leader (R&D) in CONDIO GmbH (Creative Food Stabilizers). In my role, my responsibilities include the following:**

- Coordinate the Junior project leaders with a technical support to achieve the project goals in given time frame
- Planning and execute the trials in lab scale/pilot plant scale of the customer projects in the field of dairy and dairy alternative
- **Projects leading for the following regions:**
  - **Southeast Asia:** Japan, Malaysia, Thailand, Vietnam
  - **Middle East:** UAE, Saudi Arabia
  - **Europe:** Czech Republic, Hungary, Latvia, Lithuania, Poland, Rumania, Spain
  - **Northern Africa:** Algeria, Morocco, Tunisia, and Nigeria
  - **Latin America:** Costa Rica, Colombia, Ecuador, Guatemala, Paraguay, Uruguay
- Based on the customer requirement, I work with improving the quality of existing products and developing the cost-effective recipes
- Presentation of project developments and sensory evaluation of customer projects based on pilot plant trials to different group members
- Maintain trials documentation, follow processes, ensure technical closure of projects and the tailor-made recipe management

*In addition to working as a project leader (R&D), I am also responsible person for the company business expansion in India.*

**Ravi Samudrala. Golmer Fichten 34. 14476 Potsdam. Germany. Mobile: +49-17624861208**

After the completion of my master's degree at University of Hohenheim, I worked as a Scientific Research Assistant on different projects in the research field of "Modern Cheese Technology" at Department of Dairy Science and Technology, University of Hohenheim, Germany. My previous work experience includes dealing with pilot processes and structure of milk products with special focus of techno functionality of cheese and membrane filtration technology. In addition to these experimental skills, I had the privilege of working for industrial projects in collaboration with Transfer-Zentrum-Milch (TZM) and delivering them well before the deadlines.

I have a strong academic background in the total quality management of dairy products. This was part of my Bachelor study. Apart from this, I have been responsible as production supervisor in Andhra Pradesh Dairy Development Co-operative Federation (APDDCF) Ltd, Hyderabad and a public sector holding in India. The responsibilities included documentation and management of the Aseptic Packaging Station (UHT) plant with additional hands-on experience with milk powder production.

My additional duties included management of human resources, sales and marketing, among others. During this time, I gained good knowledge in raw milk quality and finished product quality analysis.

I hope my skills and experience within dairy industry is a good match for your company. Enclosed is a copy of my resume and publications for your kind perusal.

Please do not hesitate to let me know if you have any queries and/or if you wish to obtain any further clarifications.

Thank you for your time in reviewing my application and I look forward to hearing from you.

Kind Regards,

Ravi Samudrala